

Senior Business Manager: Concessions - Raleigh-Durham Airport Authority

The Senior Business Manager is responsible for daily oversight and onboarding facilitation of our new and existing concessionaires and rental car tenants. The ideal candidate will be experienced with drafting, amending and enforcement of lease agreements including concessions planning and compliance. While the Senior Business Manager will not have direct reports, they will perform as a key partner to the Director of Concessions. The Senior Business Manager builds and maintains customer relations with both internal and external customers as well as development and oversight of tenant relationships. This position will be responsible for conducting market research to include presenting recommendations to the Director of Concessions, lead the preparation of the annual budget and provide backup support as needed to the existing Business Managers.

The successful candidate will possess the judgment, leadership, and collaboration skills needed to maintain and foster tenant relationships while effectively ensuring compliance and service deliverables are met resulting in a world class airport experience.

To be considered, the candidate will be a graduate from an accredited four-year college or university with a degree in business administration, finance, real estate, property management or other related field, with 5-7 years of experience in commercial real estate, shopping centers, rental cars, and/or airport concessions industries. Please see the full job posting and application requirements at [Airport Authority Careers - Raleigh-Durham International Airport \(rdu.com\)](https://www.rdu.com/careers).